

# 2021 Ornamental Pinnacle Program

SAVE UP TO 17% During EOP

- Select solutions and earn rebates to meet your agronomic needs
- Add Pinnacle
   Pairings for additional savings
- July Payment Terms

Agency Terms 07/01/22



Pinnacle Program

Early Order Program Period: October 1, 2021 - December 10, 2021

### **2021 Ornamental Pinnacle** Early Order Program



### Achieve the Pinnacle of Savings

#### **Pinnacle Early Order Program Components**

- With more products than ever before, use the SePRO Early Order Program matrix to maximize total savings potential.
- Payment Terms on agency products until July 1, 2022



**To Participate** Total qualified purchases must exceed \$2,500 to qualify for rebates.



Orders must be invoiced between October 1, 2021 - December 10, 2021



End-users must register at sepro.com/pinnacle by January 31, 2022



Rebate will be issued as a check to the purchasing business or as a distributor/agent credit by **August 31, 2022** 

#### **Early Order Program Matrix**

Combine total purchase amount with the number of brand families purchased to calculate base rebate.\*

Early Order Program Matrix*									
	Number of Brand Families								
Total Amount Purchased	1	2	3	4	5	6+			
\$2,500 - \$7,499	_	2%	3%	4%	5%	6%			
\$7,500 - \$14,999	2%	3%	4%	5%	6%	7%			
\$15,000 - \$19,999	3%	4%	5%	6%	7%	8%			
Over \$20,000	5%	6%	7%	8%	9%	10%			

<sup>\*</sup> See back page for Pinnacle Program Estimator and details

#### **Payment Terms**

All SePRO agency product purchased during the Early Order Program period qualify for payment terms due **July 1, 2022**.

## 2021 Ornamental Pinnacle Early Order Program



#### **Pinnacle Pairings**

Use Pinnacle Pairings to solve your agronomic challenges and earn additional savings.

#### **Insecticide Pairing**

SePRO offers a full line of insect management solutions. Combine control of aphids, whiteflies, mealybugs and other common sucking pests, with broad-spectrum mite activity and outstanding thrips control. Add an insect growth regulator to complete your rotation.

Products	Minimum Qualifying Purchase	Unit Size	Rate*	100 Gallon Applications		
Akari® Miticide/Insecticide	2 qts	1 qt	16 - 32 fl oz/100 gal	2 - 4 apps		
Hachi-Hachi® SC Insecticide	64 fl oz	64 fl oz	14 - 32 fl oz/100 gal	2 - 4.5 apps		
Rycar® Insecticide 🚾 🥳	8 fl oz	8 fl oz	1.6 - 6.4 fl oz/100 gal	1.25 - 5 apps		
Talus® Insect Growth Regulator 🚾 🍎 3 lbs		3 lbs	6 - 9 oz/100 gal	5.3 - 8 apps		
Number of Insecticide Brands	Additional Rebate Earned					
2 Brands	2%					
3 Brands	4%					
4 Brands	7%					

<sup>📧 =</sup> Labeled for certain vegetable crops. Always read label prior to use. 🏻 🁸 = BCA Program Friendly

#### **Aquatic Phosphorus Management Pairing**

Keep your ponds looking great with these novel solutions to protect water quality from excess phosphorus. Phoslock locks up phosphorus in standing water bodies, while EutroSORB removes phosphorus from moving water.

Products	Minimum Qualifying Purchase	Unit Size	Rate*	Area Treated	
Phoslock® Phosphorus Locking Technology	2 bags	55 lb bag	110 lbs	1 acre	
EutroSORB™ Phosphorus Filtration Technology	2 bags	50 lb bag	See Product Use Guide		

<sup>\*</sup>Rate shown is for example only. Always consult label for proper use rates.

### **2021 Ornamental Pinnacle** Early Order Program



Easier Online! Scan with your smartphone to go to the online calculator.

#### SePRO Pinnacle Program Rebate Estimator\* Total qualified purchases must exceed \$2,500 to qualify for rebates.

Ornamental Products	Pack Size	Price	Units Purchased	Total Dollars	Minimum to Qualify as a Brand Purchase	Enter "1" if Purchas Meets Qualification
Akari® Miticide/Insecticide WEB	1 qt	\$		\$	2 qts	
A-Rest® Plant Growth Regulator	1 qt	\$		\$	2 qts	
Camelot® O Fungicide/Bactericide VEE QUEEN	1 gal	\$		\$	2 gal	
CuPRO® 5000 Fungicide/Bactericide	3 lb bag	\$		\$	8 bags	
Cutless® 0.33G Landscape Plant Growth Regulator	21 lb	\$		\$	80 lbs	
Cutless® 0.33G Landscape Plant Growth Regulator	40 lb	\$		\$	00 105	
Decree® Fungicide VEE	2.5 lb bottle	\$		\$	1 bottle	
Hachi-Hachi® SC Insecticide	64 oz bottle	\$		\$	1 bottle	
Junction® Fungicide/Bactericide	5 lb bag	\$		\$	2 bags	
Obtego® WP Fungicide and Plant Symbiont 100 (1992)	5 lb bag	\$		\$	1 bag	
Ornazin® Botanical Insecticide VE	1 qt	\$		\$		
Ornazin® Botanical Insecticide III	5 gal	\$		\$	2 qts	
Pipron® LC Fungicide	1 qt	\$		\$	1 qt	
Rycar® Insecticide 🚾 🤴	8 oz bottle	\$		\$	1 bottle	
SpinOut® Root Growth Regulator	1 gal	\$		\$	1 gal	
Talus® 70 DF Insect Growth Regulator 156	3 lb bottle	\$		\$	1 bottle	
Topflor® Plant Growth Regulator	2 ltr	\$		\$		
Topflor® Plant Growth Regulator	5 gal	\$		\$	2 ltr	
Zio® Fungicide VEE 🏟 🏧	5 lb bag	\$		\$	1 bag	
Aquatic Products						
Captain® XTR Aquatic Algaecide	2.5 gal jug	\$		\$	2 jugs	
EutroSORB™ Phosphorus Filtration Technology	50 lb bag	\$		\$	2 bags	
Phoslock® Phosphorus Locking Technology	55 lb bag	\$		\$	2 bags	
Phycomycin® SCP Algaecide and Oxidizer	50 lb bag	\$		\$	2 bags	
SeClear Algaecide and Water Quality Enhancer™	2.5 gal jug	\$		\$	6 jugs	
SeClear G Algaecide and Water Quality Enhancer™	20 lb bag	\$		\$	50.11	
SeClear G Algaecide and Water Quality Enhancer™	50 lb bag	\$		\$	50 lbs	
ស្គី A) Add dollars in "Total Dollars" column B) Add qualification points from "Meets Qualification" column			Total Purchases	- 4	Brand Families	B)
B) Add qualification points from "Meets Qualification" column C) Reference EOP Matrix for rebate % (see page 2) D) Multiply A x C for "Base Rebate Dollars Earned"			bate Percentage	,		
E) Add dollars in "Additional Rebate Earned" column F) Add D + E for "Total Rebate"		Base Rebat	te Dollars Earned	U)		

#### **Additional Rebates**

Pack Size	Minimum to Qualify as a Pairing Purchase	Price	Units Purchased	Total Dollars		Incentive	Additional Rebate Earned
1 qt	2 qts	\$		\$	х	2% if 2 brands	=
64 oz	64 oz	\$		\$	х		=
8 oz	8 oz	\$		\$	х		=
3 lb	3 lb	\$		\$	х	- Ton Fording	=
50 lb bag	2 bags	\$		\$	х	2%	=
55 lb bag	2 bags	\$		\$	х	2%	=
					Α	dditional Rebate	E)
n purposes only	y. Final rebate value wil	l be calculate	d by SePRO.			Total Rebate	F)
	1 qt 64 oz 8 oz 3 lb 50 lb bag 55 lb bag	1 qt	1 qt	Pack Size   as a Pairing Purchase   Price   Purchased	1 qt	1 qt	Pack Size   as a Pairing Purchase   Price   Purchased   Total Dollars   Incentive

🧰 = Labeled for certain vegetable crops. Always read label, prior to use. 🏻 🏺 = BCA program friendly 💢 🕮 = Organic certified

NO RETURNS. All sales are FINAL. Program applies to qualified end-user professionals. Offer only valid on purchases from authorized SePRO agents/distributors. Not valid for distributors, dealers, or any other re-sale entity. Rebates will be issued based on sales reported to SePRO by authorized agents/distributors within program dates. Pinnacle offer may not be combined with any other special offers. For pesticides sold into the state of California or Washington, the agent/distributor is instructed to add the California Mill Tax Assessment or Washington Hazardous Tax Assessment to the customer's purchase price. SePRO will add these assessments to the agent/distributor invoice at the applicable tax rate. SePRO reserves the right to cancel or modify this program at any time. Rebates will be paid as an account credit to the selling agent/distributor or as a check made payable to the purchasing business. Purchases must be paid in full to receive a rebate. Rebates will be issued by August 31, 2022.

Account credit with selling agent must be used within 12 months or funds will be forfeited and returned to the manufacturer. The selling agent may deduct up to 50% of the credit amount as a processing fee.

Always read and follow all label directions. A-Rest, Camelot, Captain, Cutless, CuPRO, EutroSORB, Junction, Obtego, Pipron, Phycomycin, SeClear Algaecide and Water Quality Enhancer, SpinOut, Topflor, and Zio are trademarks of SePRO Corporation. Akari, Hachi-Hachi, Talus, and Rycar are registered trademarks of Nichino Corporation. Omazin is a registered trademark of AMVAC Chemical Corporation. Decree is a registered trademark of Arysta LifeSciences Corporation. Phoslock is a registered trademark of Phoslock Environmental Technologies, Ltd. Copyright ©2021 SePRO Corporation. New 08/16/2021.

